**Simple Linear Regression**

**Introduction**

Simple linear regression is a statistical method used to understand the relationship between two continuous variables. One variable is considered the independent variable (predictor), and the other is the dependent variable (response). The goal is to find a linear equation that best predicts the dependent variable based on the independent variable.

**Key Concepts**

1. **Independent Variable (X)**: The variable used to predict the value of another variable.
2. **Dependent Variable (Y)**: The variable being predicted or explained.
3. **Regression Line**: The line that best fits the data points on a scatter plot.
4. **Equation of the Line**:
   * *b*0​: Intercept (the value of *Y* when *X* = 0)
   * *b*1​: Slope (the change in *Y* for a one-unit change in *X*)

**Steps to Perform Simple Linear Regression**

1. **Collect Data**: Gather pairs of data points for the two variables.
2. **Plot Data**: Create a scatter plot to visualize the relationship between the variables.
3. **Calculate the Regression Line**:
   * Find the slope *b*1​ and intercept *b*0
   * Use the formulas:

1. **Interpret the Results**: Understand the meaning of the slope and intercept in the context of the data.
2. **Make Predictions**: Use the regression equation to predict values of *Y* for given values of *X*.

**Example Problem**

Suppose we want to predict the sales (in thousands of dollars) based on advertising expenditure (in thousands of dollars).

**Data**:

| **Advertising (*X*)** | **Sales (*Y*)** |
| --- | --- |
| 1 | 3 |
| 2 | 5 |
| 3 | 7 |
| 4 | 10 |
| 5 | 12 |

**Steps in Excel**

1. **Enter Data**: Input the advertising expenditure and sales data into two columns in Excel.
2. **Create Scatter Plot**:
   * Select the data.
   * Go to the "Insert" tab.
   * Choose "Scatter" and select "Scatter with only Markers."
3. **Add Regression Line**:
   * Click on any data point in the scatter plot.
   * Click the "+" button next to the chart and select "Trendline."
   * Choose "Linear Trendline."
   * Check "Display Equation on chart" and "Display R-squared value on chart."

**Results and Interpretation**

The regression equation displayed on the chart is:

* **Slope** *b*1 **=** 2.3, meaning for each additional thousand dollars spent on advertising, sales increase by 2.3 thousand dollars.
* **Intercept** *b*0​ = 0.5, meaning if no money is spent on advertising, the expected sales would be 0.5 thousand dollars.
* This means that 99% of the variability in sales is explained by the advertising expenditure.

Simple linear regression helps in understanding the linear relationship between two continuous variables. By finding the best-fit line, we can make predictions and gain insights into how changes in the independent variable affect the dependent variable.

**Coefficient of Determination (*R*²) in Regression Analysis**

The coefficient of determination, commonly denoted as *R*², is a key statistical measure used in the context of regression analysis. It provides insight into how well the independent variables explain the variability in the dependent variable. Understanding *R*² is crucial for interpreting the effectiveness and reliability of your regression model.

**Definition**

*R*² is a statistical metric that ranges from 0 to 1 and indicates the proportion of the variance in the dependent variable that is predictable from the independent variable(s).

Where:

* *ST*​is Theoretical Sum of Squares. The sum of the squares of the differences between the theoretical values and the mean of the observed values.
* *Sy​* is Total Sum of Squares. The sum of the squares of the differences between the observed values and the mean of the observed values.

**Interpretation**

* ***R*² = 0**: The independent variable(s) do not explain any of the variability in the dependent variable. The model does not fit the data at all.
* ***R*² = 1**: The independent variable(s) explain all the variability in the dependent variable. The model fits the data perfectly.
* **0 < *R*² < 1**: Indicates the proportion of the variance in the dependent variable that is explained by the independent variable(s). For example, an R² of 0.7 means that 70% of the variability in the dependent variable is explained by the model.

**Importance of *R*²**

1. **Model Evaluation**: R² helps in assessing how well the regression model fits the data. Higher values of R² indicate a better fit.
2. **Comparing Models**: R² can be used to compare the goodness of fit of different models. A model with a higher R² is generally preferred.
3. **Explaining Variability**: It provides a clear measure of how much of the variability in the dependent variable is accounted for by the independent variable(s).

**Limitations**

* **Overfitting**: A very high R² value in a model with many predictors may indicate overfitting, where the model fits the training data very well but performs poorly on new data.
* **Interpretation**: A high R² does not imply causation. It only indicates correlation.
* **Applicability**: R² is more meaningful for linear models. For non-linear models, other measures might be more appropriate.

**Conclusion**

The coefficient of determination (R²) is a vital tool in regression analysis, providing a measure of how well the independent variables explain the variability in the dependent variable. By understanding and interpreting R², researchers can evaluate the effectiveness of their models and make informed decisions about their data and predictions.

**Practice Problem 1**

Try conducting a simple linear regression with the following data on hours studied (*X*) and test scores (*Y*) and interpret the results.

**Data**:

| **Hours Studied (*X*)** | **Test Score (*Y*)** |
| --- | --- |
| 2 | 50 |
| 4 | 55 |
| 6 | 60 |
| 8 | 65 |
| 10 | 70 |

**Practice Problem 2**

You are a data analyst working for a car rental company. The company wants to understand how the number of days a car is rented out (*X*) affects the revenue generated from that car (*Y*). You have collected data from the past month for 10 cars.

**Data:**

| **Days Rented (*X*)** | **Revenue (*Y*)** |
| --- | --- |
| 1 | 100 |
| 2 | 150 |
| 3 | 200 |
| 4 | 220 |
| 5 | 260 |
| 6 | 300 |
| 7 | 310 |
| 8 | 350 |
| 9 | 400 |
| 10 | 450 |

**Tasks:**

1. **Data Entry**: Enter the provided data into an Excel spreadsheet.
2. **Create a Scatter Plot**:
   * Plot the number of days rented (*X*) on the *x*-axis and revenue (*Y*) on the *y*-axis.
3. **Perform Simple Linear Regression**:
   * Add a linear trendline to the scatter plot.
   * Display the regression equation and *R*-squared value on the chart.
4. **Calculate the Regression Equation**:
   * Manually calculate the slope and intercept using the formulas provided.
   * Verify your calculations with the equation displayed in Excel.
5. **Interpret Results**:
   * Explain the meaning of the slope and intercept in the context of the problem.
   * Comment on the R-squared value and what it indicates about the fit of the model.
6. **Make Predictions**:
   * Use the regression equation to predict the revenue if a car is rented for 12 days.
   * Use the regression equation to predict the revenue if a car is rented for 15 days.
7. **Write a Report**:
   * Summarize your findings from the regression analysis.
   * Discuss any potential limitations or assumptions of your analysis.
   * Provide recommendations to the company based on your findings.

**Conclusion:**

Based on the regression analysis, the number of days a car is rented significantly affects the revenue. The company can use the regression equation to predict future revenues based on rental days.